

**PROVISION OF MID-LONG TERM REINTEGRATION ASSISTANCE SERVICES IN LAHORE,
PESHAWAR AND ISLAMABAD IN THE SCOPE OF THE SUSTAINABLE REINTEGRATION
OF RETURNEES AND IMPROVED MIGRATION MANAGEMENT PROJECT IN PAKISTAN
(R&R)**

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CLARIFICATION N° 1
Updated on 29-Aug-25

The following questions of general interest have been raised in the course of the tender procedure:

Question 1:

If an international organization applies as a lead tenderer, but its annual turnover within Pakistan is below the stated EUR 1,750,000 threshold, while its global turnover significantly exceeds this figure, would it be considered eligible based on its consolidated financials? Or must the EUR 1.75M turnover be demonstrated specifically for the operations within Pakistan?

Answer 1:

Annual turnover relates to company's yearly turnover, without geographical limitations.

Question 2:

Could you kindly elaborate on the rationale behind setting the EUR 1,750,000 average annual turnover requirement over the last three financial years? In particular, we would like to understand if any flexibility exists for experienced national organizations that are technically competent and financially sound, but whose annual turnover may fall short of this threshold.

Answer 2:

The rationale behind this requirement is to contract a vendor with sufficient capacity to complete upcoming tasks. Companies must meet this requirement, as it is one of the key requirements to be eligible to implement the contract. Kindly note that as per the instructions to tenderers offer may also be submitted by a consortium.